

Job Title: Telesales Executive

Company: ICT Reverse

Location: Office based in Morecambe

Working Hours: Monday – Friday (full time and part time hours available)

Salary: Up to £20,996.30 per year plus commission

Company Overview:

ICT Reverse is one of the UK's leading, fully accredited providers of reverse logistics for all ICT data bearing assets. We fully understand the importance of secure data erasure and therefore offer a hassle-free electronic recycling service for PC's, smart phones, laptops, hard drives and much more.

The role:

As a Telesales Executive you will be required to generate leads and new business opportunities to support the Corporate Sales Team.

In order to grow and develop our existing customer base, the role will see you work alongside our Senior Account Managers to identify and prospect both new and existing clients.

You will promote our business and services to generate enquiries which will then be quoted and closed by the sales team.

The role is varied and will consist of the following activities:

- Lead generation
- Cold calling
- Contacting dormant accounts to generate business and interest.

About You:

The ideal candidate should be able to demonstrate the following:

- A desire to succeed within a competitive environment
- Good time management
- Good telephone manner
- Self-motivated with ability to work efficiently and effectively
- Be computer literate

How to apply:

Please apply by sending your CV to both Beckie.Cassidy@ictreverse.com and Scarlett.Taylor-Craddock@ictreverse.com

Benefits:

- Full training provided, no experience necessary
- Cycle to work scheme
- Free on-site parking
- Career development opportunities for those that deliver success